

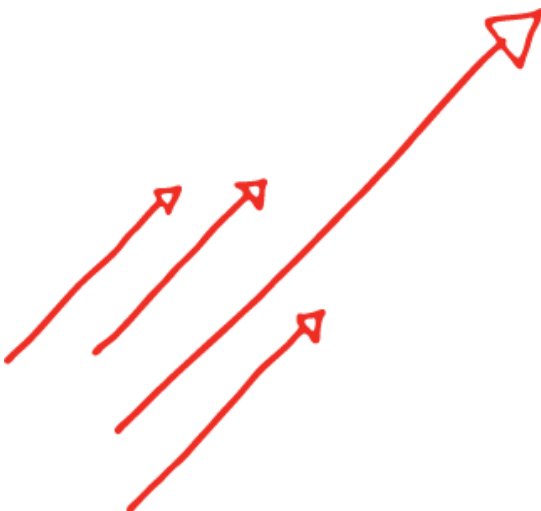
# Logicalis is an international provider of integrated information and communications technology.

## What we do

Logicalis enables organisations to gain greater business value from their IT investment.

We do this by providing secure network, storage and compute solutions based on the leading vendors. Our solutions enable customers to:

- minimise risk
- improve application delivery
- enhance productivity through Unified Communications
- reduce costs through consolidation and virtualisation
- drive innovation by migrating to a cloud computing delivery model for IT.



## Corporate Overview

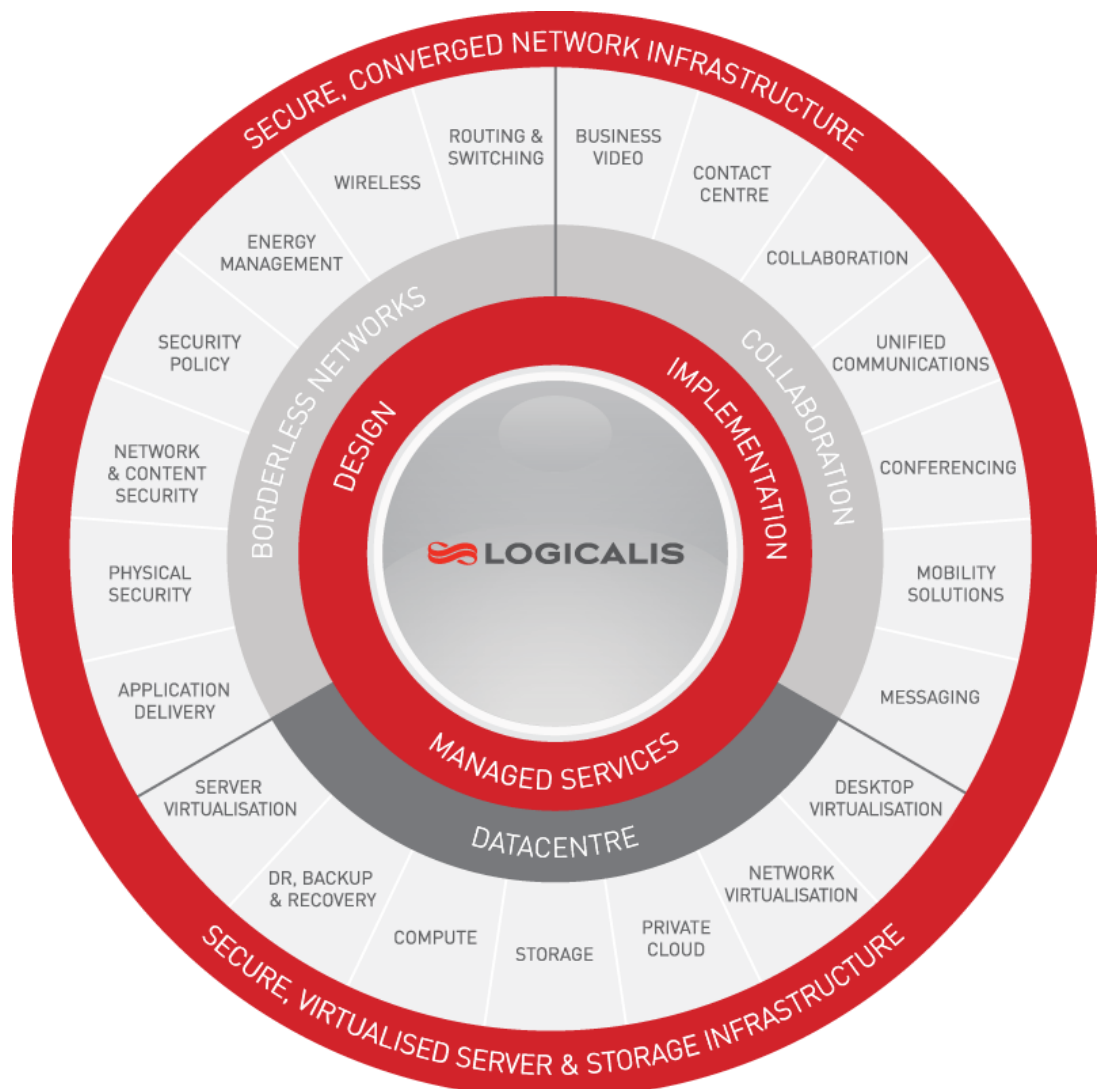
- **Local presence**, with local offices in Sydney, Melbourne and Brisbane as well as across Asia.
- **Part of the Logicalis Group**, an international provider of integrated information and communications technology (ICT) solutions and services
- **Headquartered in the UK** Logicalis Group employs over 1,900 people worldwide and has revenues of over £1bn.

## Logicalis Partners

- **Cisco** Gold Partner for over 12 years, with accreditations across networking, Unified Communications and Data Centre. First partner in Australia to be accredited under the Managed Services Channel Program.
- **EMC** Premier Partner and the first Vblock certified partner in Australia.
- **NetApp** Gold Partner and one of the local partners that can deliver integrated Flexpod (Cisco & NetApp) support
- **Microsoft partner** with a focus on UC and virtualisation solutions.

## Capabilities

- Services:** As companies compete to serve customers faster and respond more quickly to change, they are being asked to deliver secure, instantaneous, and transparent service with technology that grows more complex every day. Logicalis services are designed to help customers accomplish this, from planning and implementation to managed services that reduce costs and improve operational efficiency.
- Borderless Networks:** A transformation in the workplace is driving competitive advantage, enabling employees to communicate and work with anyone, anywhere, on any device. Logicalis takes an architectural approach to designing and delivering networks that support improved workplace productivity.
- Collaboration and Video:** Logicalis has delivered some of the largest Unified Communications deployments in Australia, enabling customers to deliver a better customer experience and accelerate productivity through video-conferencing and collaboration technologies.
- Data Centre:** Where traditionally 70% of IT of budget went towards "keeping the lights on", the economics of the data centre is changing. Consolidation, virtualisation and automation is transforming the way in which information and services are consumed. Logicalis is closely aligned with Cisco, EMC and VMware to deliver and manage "VCE" based Data Centre solution and assist customers with developing a roadmap to private cloud computing.



### What can we do for your organisation

Contact Logicalis to learn how we can help.

Visit [www.au.logicalis.com](http://www.au.logicalis.com)

Call 1800 453 454